

How could your lawyer make or break your business?

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Every good corporate and commercial lawyer truly appreciates that your business is your legacy, not simply your job. Corporate lawyer [Evangelos Kyveris](#) looks at the essential qualities to look for when choosing a corporate commercial lawyer.

Leaning on the experience of your corporate commercial lawyer is a critical ingredient in the success of your business, especially if it is in its infancy. But does your lawyer have the right experience and know how to recognise your specific needs, those of your business and its industry's risks?

Corporate commercial lawyers are generally competent in advising businesses on a wide range of matters such as:

- Identification of risks
- Incorporation and corporate structure
- Board minutes and resolutions
- Contract drafting and review
- Financing arrangements
- Negotiations
- Intellectual property rights
- Non-disclosure agreements
- Licenses and distribution agreements
- Regulatory compliance

You can expect competent advice when instructing any qualified, SRA-regulated lawyer who should be adept at foreseeing legal pitfalls and providing sound advice to shield your business against them.

However, like electric cars, corporate commercial lawyers are not all made equal. Many adopt a tactic of risk eradication and an unwillingness to compromise, which can jeopardise your commercial deal or transaction.

From time to time, the balancing act of risk versus reward tips the scales in favour of pressing ahead despite that risk.

I am not advocating throwing caution to the wind here. On the contrary, an excellent corporate commercial lawyer will identify risks but, rather than be fearful of them, help you to manage them in a way that does not impede your business' growth, using pragmatism and commerciality drawn from their experience of working with other companies like yours, your competitors and within your sector, and advise you accordingly.

Speak to [Evangelos Kyveris](#) today for pragmatic, insightful corporate advice and to weigh up your risk/benefit analysis.

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Note: This article is not legal advice; it provides information of general interest about current legal issues.

